



November 29, 2022

Dear Valued Partner:

On Friday, November 25, the Federal Communications Commission (FCC) published an order to amend the rules related to equipment authorization in accordance with the Secure Equipment Act and the Secure and Trusted Communications Networks Act.

We wanted you to hear directly from Hikvision on what the order is and how it impacts our products.

First and foremost, Hikvision presents no security threat to the United States, and there is no technical or legal justification for why Hikvision should be targeted by this rule.

We disagree with the FCC's decision to include Hikvision, but it is important to note Hikvision can – and will – still sell products in the United States. Americans can still use any Hikvision products that the FCC has already authorized. Nothing changes for any Hikvision product that is currently on the market or has already been sold.

The order only applies to future telecommunications and video surveillance products (as defined by the FCC) that Hikvision might develop or introduce to the U.S. market. Furthermore, the rule is limited to products that might be used for the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes.

Importantly, the FCC stated that there will be a process for Hikvision to have products authorized in the future. We will work with the FCC to understand the details of the new process to obtain future equipment authorizations.

As the world's largest manufacturer of video security products and solutions, Hikvision and our products have been serving customers in 150 countries across 70 industries for the past two decades, helping them combat crime and safeguard people, property, and assets.

During the past year, we have submitted numerous documents to the FCC outlining the company's perspective on this topic, providing a third-party review of our cybersecurity by FTI Consulting ([here](#)) and responding to IPVM's false attacks (examples here: [1](#), [2](#), [3](#)). You are welcome to access all of Hikvision's filings with the FCC [here](#).

We look forward to continuing partnering with you. Please do not hesitate to contact our team with any questions or concerns.

Kind Regards,

Hikvision USA, Inc.

FCC FAQ'S

The U.S. Federal Communications Commission (FCC) has released a rule in accordance with the Secure Equipment Act and the Secure and Trusted Communications Networks Act. Below are answers to top questions. To read the rule in its entirety,

Q1. Does this rule apply to Hikvision products that have previously received FCC authorization?

A1. No. The rule does not impact any Hikvision products currently approved for import, marketing and use in the U.S., including those in use and those in supply, or any products that have already been authorized. The rule only applies to future telecommunications and video surveillance products (as defined by the FCC) that Hikvision develops and introduces to the market, to the extent those products are used for *"the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes."*

Q2. Can I purchase products that Hikvision develops in the future?

A2. Yes. The Order does not adopt a categorical prohibition on authorizing equipment produced by Hikvision. The FCC stated that there will be a new process for Hikvision to have products that will not be used for *"the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes"* authorized in the future. We will work with the FCC to understand the details of the new process to obtain authorizations for future products and versions, and to be in a position to bring new products to our U.S. customers. In the meantime, all current products remain available.

Q3. So that means I can still buy Hikvision equipment that is already in the U.S.?

A3. Yes, since the rule does not impact any Hikvision products currently approved for use in the U.S., including those already in use and those in supply, or any products that have already been authorized.

Q4. Does this FCC rule apply only to the U.S.? Does it apply internationally?

A4. This rule only applies to the U.S. market. It does not have international reach and has no legal impact to other countries and regions outside the U.S.

Q5. Why is the FCC doing this?

A5. We cannot speak to the FCC's motivations, but during the past year Hikvision has submitted numerous documents to the FCC outlining the company's perspective on this topic, providing a third-party review of our cybersecurity by FTI Consulting () and responding to IPVM's false attacks (, ,). You can access all of Hikvision's filing with the FCC .

Q6. Do I need to remove my Hikvision equipment?

A6. No. Since the rule does not impact any Hikvision products currently in the U.S. market, including those in use and those in supply, or any products that have already been authorized, customers can continue using their current Hikvision equipment.

Q7. This rule seems to be directed towards certain Chinese telecommunications providers. Why was Hikvision included in this rule?

A7. We cannot speak to the FCC's motivations, but, again, we don't believe that Hikvision video security products present any security threat to the United States.

Q8. How will this impact Hikvision's future sales in the U.S.?

A8. We do not know the exact impact on future U.S. sales, but we are committed to continuing to serve all our customers currently using Hikvision equipment to secure their property and business. Hikvision can – and will – still sell products in the United States subject to an approved specific plan by FCC. We will work to ensure that Hikvision products will not be used for “the purpose of public safety, security of government facilities, physical security surveillance of critical infrastructure, and other national security purposes”. We will work with the FCC to understand the details of the new process to obtain future equipment authorizations.